

QUESTIONS AND ANSWERS FOR THE BANKHEAD NF CAMPGROUND PROSPECTUS

1. **What was the concession adjusted gross revenue for October 2011?** \$21,486.65
2. **Was the 5% Winston County lodging tax paid during the period of Forest Service operations- January through September 2012?** No.
3. **Were there differences in fees between concession operations in 2011, and Forest Service operations in 2012?** A Fee 2011 schedule has been added NFRA, NFs in Alabama, and FedBizOpps websites, as Appendix 21A.
4. **How many copies of the proposal and business plan must be provided?**
Five copies are required. The Proposal and Business Plan may be in one document, if desired.
5. **Who should the proposals be addressed to?**
Please address all proposals to: the National Forests in Alabama, Attention: Joel Gardner, REHLM Staff Officer, 2946 Chestnut Street, Montgomery, AL 36107.
6. **Where is the map of the Corinth Recreation Area?**
It was inadvertently left out, and has been added to NFRA, NFs in Alabama, and FedBizOpps websites as Appendix 2A.
7. **Please list the 2011 use, and revenue by type, for Clear Creek and Corinth individually.**

| | Clear Creek | Corinth |
|-----------------------------------------|----------------------------|---------------------------|
| Sales | | |
| Store T-Shirts | \$1,170.96 | \$418.25 |
| Firewood | \$2,090.00 | \$710.00 |
| Ice | \$4,291.30 | \$1,388.00 |
| Vending | \$841.10 | \$0.00 |
| Firestarters | \$4.30 | \$4.30 |
| Maps | \$132.00 | \$102.20 |
| Total Sales | <u>\$8,529.66</u> | <u>\$2,622.75</u> |
| Receipts | | |
| Camping | \$110,595.61 | \$57,382.35 |
| Day Use Parking | \$37,063.00 | \$6,547.50 |
| Day Use: Season Pass | \$4,953.00 | \$769.50 |
| Dump | \$70.00 | \$15.00 |
| NRRS Reservations | \$13,606.87 | \$9,017.20 |
| Pavilion | \$1,121.00 | \$150.00 |
| Group Sales-Day Use | \$44.00 | \$0.00 |
| Total Receipts | <u>\$167,453.48</u> | <u>\$73,881.55</u> |
| Over/Short | \$149.20 | \$0.00 |
| Donations | <u>\$24.68</u> | <u>\$16.50</u> |
| | <u>\$176,157.02</u> | <u>\$76,520.80</u> |
| Sales Tax (includes 5% lodging) | <u>\$5,998.95</u> | <u>\$3,186.20</u> |
| Total: | <u>\$170,158.07</u> | <u>\$73,334.60</u> |
| Site Night & Day Use Summary | | |
| | Clear Creek | Corinth |
| Total Registered Days | 4,669 | 3,626 |
| Discounted Days | 2,054 | 1,930 |
| Number of Campers | 7,875 | 3,663 |
| Day Use Vehicles | 9,116 | 1,857 |
| Day Use Visitors | <u>21,878</u> | <u>4,457</u> |
| %Senior/Disabled Discount | 44% | 53% |